

21 Things You MUST Think About Before Selecting Your Insurance Agency or Paying Your Next Bill!

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2007 GOLDING RESEARCH AWARD WINNER
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If You Are Insured by Any “Other” Insurance Agent, Ask Yourself these Questions:

DOES YOUR CURRENT AGENT DO ALL OF THESE THINGS FOR YOU ?

	THEM	US
1 MAKE SURE YOUR INSURANCE COMPLIES WITH YOUR CC&Rs & DAVIS-STIRLING ACT	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2 MAKE SURE that YOU, AS BOARD MEMBER, are Properly Protected From Owner Lawsuits	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3 USE CREATIVE Structuring of Coverages so Earthquake Insurance is Affordable to Your HOA	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Give you FREE the Liability Reduction System (\$275 value) to Help Prevent Unnecessary Claims	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5 HAVE LIVE PEOPLE ANSWER THE PHONE (No Automated Phone Maze to Get Your Answers)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 SPECIALIZE IN HANDLING THE COMPLEXITIES OF CONDO ASSOCIATION INSURANCE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 REMARKET YOUR ACCOUNT Each Year (Taking Advantage of Market Changes & Avail. Discounts)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Present you with FREE Condominium Bluebook (\$24.95 value) an Invaluable Reference for HOAs	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 LOOK OUT FOR YOUR INTERESTS and Not Those of an Affiliated Insurance Company	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 PROVIDE EASY-TO-UNDERSTAND Proposals with Your Insurance Coverages Clearly Outlined	<input type="checkbox"/>	<input checked="" type="checkbox"/>
11 DELIVER RENEWALS in a Timely Fashion Allowing You Time to Make Decisions & Budget Your \$\$	<input type="checkbox"/>	<input checked="" type="checkbox"/>
12 Educate You on LITTLE KNOWN STRATEGIES to Help Your HOA help Contain Your Costs	<input type="checkbox"/>	<input checked="" type="checkbox"/>
13 DO WHAT’S BEST FOR YOU - Even if it Means Sending You to Another Agent	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14 Offer FREE GUIDANCE & ADVICE Any Time You Have an Insurance Question	<input type="checkbox"/>	<input checked="" type="checkbox"/>
15 Keep a Strong, Gifted Staff to Handle ALL of Your Insurance Requests	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16 Offer FREE WRITTEN REPORTS Relating Insurance News & Statutory Changes Affecting Your COA	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 ANNUALLY REVIEW ALL YOUR POLICIES for Gaps and Coverage	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 DELIVER MANY ALTERNATIVES not One Quote-One Price like captives (i.e. Farmers, Allstate)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
19 Get 5-10 Associations switch agents each month due to the SUPERIOR SERVICE GIVEN TO THEM	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20 Give You a NO PRESSURE - NO HASSLE GUARANTEE	<input type="checkbox"/>	<input checked="" type="checkbox"/>
21 TREAT YOU LIKE A V.I.P.	<input type="checkbox"/>	<input checked="" type="checkbox"/>

IF YOU’RE NOT GETTING ALL THE SERVICE ABOVE, CALL (310) 945-3000 NOW